

SCHEDULE

at-a-Glance



TUESDAY, SEPTEMBER 24

8:00 A.M.–5:00 P.M.	Board Meeting WINE ROOM
5:00–7:00 P.M.	Newcomers' Reception SYMPHONY II-IV

WEDNESDAY, SEPTEMBER 25

7:30–8:00 A.M.	Breakfast SYMPHONY II-IV
8:00–8:30 A.M.	Welcome
8:30–9:30 A.M.	Keynote Address <i>Light It Up: Your 4 Degrees to Communicate and Relate</i> Velma Knowles SYMPHONY II-IV
9:30–10:00 A.M.	Networking Break

CONCURRENT SESSION 1	1A	1B	1C	1D	1E	1F	
10:00–11:00 A.M.	<i>Using Donor Relations to Drive Board Engagement</i> Carol Wilkie & Joe Plante	<i>Impact Reports: Focus on the Endgame</i> Alta Compton, Josh Poorman, & Justin Munoz	<i>Building Community and Connection to Drive Women's Philanthropy</i> Kathryn Munro & Mindi Laine	<i>With Great Donors Comes Great Responsibility: How a Campaign Amplifies Your Stewardship</i> Rebekah Nowak & Kristen Oliszewicz	<i>Building a Golden Stewardship Team</i> Tony Stringer, Jordan Dotson, & Melissa Lee	<i>Networking</i>	<i>Gather@ADRP</i>
	CONCERTO C	SYMPHONY I	CONCERTO D	CONCERTO A	CONCERTO B	TENOR	CHAMBER

CONCURRENT SESSION 2	2A	2B	2C	2D	2E	2F	
11:30 A.M.–12:30 P.M.	<i>Rethinking the Campaign Kick-off</i> Meghan Shoven & Mark Terranova	<i>ThankView & You: The Impact of Video Stewardship</i> Claire Broadhead	<i>What's in a name? Master Tips on Donor Signage for Capital Projects</i> Shawn Fleming	<i>Leaving the Tchotchke Closet Behind</i> Natalie Brianas & Kellyn Caldwell	<i>It Takes a Village: Creating a Culture of Collective Responsibility in Gift Management and Donor Relations</i> Megan McPherson	<i>Sponsor Presentation</i>	<i>Gather@ADRP</i>
	CONCERTO C	CONCERTO A	CONCERTO B	CONCERTO D	SYMPHONY I	TENOR	CHAMBER

CONCURRENT SESSION 3	3A	3B	3C	3D	3E	3F	
2:00–3:00 P.M.	<i>The Gala is Over: Now What? A Guide to Post-Campaign Stewardship</i> Valerie Breitbach & Lindsay Ackley	<i>Mega Donor Stories: How to Get There!</i> Peggy Calhoun, ACFRE, & DeAnn Hazey, CFRE	<i>Campaign Stewardship for Access and Opportunity</i> Mitra Keykha & Peggy Moorhead Seas	<i>Impact Management: Proactive Partnerships for Reporting on New Grant Funded Programs or Complicated Gifts</i> Margaret Stutt	<i>Rethinking Stewardship & Disrupting the Status Quo</i> Kristin DeLuca	<i>Networking</i>	<i>Gather@ADRP</i>
	CONCERTO C	CONCERTO D	CONCERTO B	CONCERTO A	SYMPHONY I	TENOR	CHAMBER

CONCURRENT SESSION 4	4A	4B	4C	4D	4E	4F	
3:30–4:30 P.M.	<i>Creative Story Telling Through Donor Events</i> Alba Carreras-Vazquez & Montserrat Fisher	<i>Spice Up Your Individual Stewardship Plans</i> Avery G. Howard & Brittany Fowler	<i>Keys to Successful Stewardship</i> Jennifer Dallaire & Courtney Knauss	<i>Stewardship Hacks: Using Tech to Boost Stewardship</i> Christina McNamee	<i>Stronger Together: Building Bridges Between Major Gift Officers & Donor Relations</i> Marletta Boyd II & Kapria Jenkins Morrell	<i>Sponsor Presentation</i>	<i>Gather@ADRP</i>
	CONCERTO B	SYMPHONY I	CONCERTO C	CONCERTO D	CONCERTO A	TENOR	CHAMBER

5:15–7:15 P.M.	Networking Reception SYMPHONY II-IV
6:30 P.M.	Dine-Arounds

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at-a-Glance



THURSDAY, SEPTEMBER 26

8:00–9:00 A.M.	Breakfast SYMPHONY II-IV					
9:00–9:30 A.M.	Blair Scholarship Awards SYMPHONY II-IV					
9:30–10:00 A.M.	Networking Break					
CONCURRENT SESSION 5	5A	5B	5C	5D	5E	5F
10:00–11:00 A.M.	<i>High-Impact Events and Powerful Video Storytelling</i> Lynnea Golding & Lori Johnson	<i>Write Tight(ly)</i> Debbie Meyers	<i>Big Outcome in a Small Shop</i> Alta Compton, AnaAlicia Gonzalez & Jenna Streit	<i>ADRP New Professionals Cohort 2019</i> Angela Altamore & Michal Shaw	<i>ADRP Speed Networking</i> Megan McAndrews & Brittany Hoffmann	<i>Sponsor Presentation</i>
	CONCERTO A	SYMPHONY I	CONCERTO B	CONCERTO C	CONCERTO D	CHAMBER
11:00 A.M.–12:30 P.M.	Awards Luncheon SYMPHONY II-IV					
CONCURRENT SESSION 6	6A	6B	6C	6D	6E	6F
12:30–1:30 P.M.	<i>Philanthropy and Donor Influence</i> Kathleen Diemer, CFRE	<i>Simply the Best: Content Better Than all the Rest</i> Arielle Jacobi & Alison Ricketts	<i>Leveraging Signage to Build Strategic Plans</i> Natalie Feldman & Gregory Copeland	<i>Inspiring Students to Become Stew-dents</i> Rachel Humphrey & Justin Alle-Corliss	<i>The End of My Rope: Embracing Personal Limitations</i> Mark Lanum & Jen McGrath	<i>Networking</i>
	CONCERTO A	SYMPHONY I	CONCERTO C	CONCERTO B	CONCERTO D	CHAMBER
1:30–2:00 P.M.	Networking Break					
CONCURRENT SESSION 7	7A	7B	7C	7D	7E	
2:00–3:00 P.M.	<i>Exploration Day - A New Event Approach</i> Alissa Simpson & Lynn Harris	<i>Individual Stewardship Portfolio Plan</i> Angela Altamore & H. Ryan Steele	<i>Metrics, She Wrote: Uncovering Clues to Success</i> Sarah Sims, CFRE	<i>Planning for Gift Planning Stewardship</i> Alyson Bell & Amy Metcalf	<i>The Yellow Brick Road of Your Career</i> Debbie Meyers, Roberta O'Hara, Paige Eubanks Barrow, & Lori Green	
	CONCERTO C	SYMPHONY I	CONCERTO A	CONCERTO B	CONCERTO D	
3:00–3:30 P.M.	Networking Break					
CONCURRENT SESSION 8	8A	8B	8C	8D	8E	8F
3:30–4:30 P.M.	<i>Value of Stewardship Panel</i> Eliza McNulty, Megan McAndrews, & Mary Weingartner	<i>Donor Retention Business Plan: A Case Study</i> Kimberly Arndts & Jordan Marshall	<i>The Spaghetti Method: Creative Brainstorming to See What Sticks</i> Diana Forbus	<i>Stewardship TechXchange: The Sequel!</i> Cheryl Lintner	<i>Evolving Your Core: Small Steps Toward Big Wins</i> Martha Garrison & Charles Nater	<i>Networking - Career Development</i> Debbie Meyers
	CONCERTO A	SYMPHONY I	CONCERTO D	CONCERTO B	CONCERTO C	CHAMBER
6:30 P.M.	Dine-Arounds					

FRIDAY, SEPTEMBER 27

8:00–9:00 A.M.	Breakfast SYMPHONY II-IV					
9:00–9:30 A.M.	Wrap-up Comments/Prizes SYMPHONY II-IV					
9:30–10:30 A.M.	Keynote Address <i>Getting Radical: Transparency as a Donor Relations Tool</i> Robert C. Osborne, Jr. SYMPHONY II-IV					
10:30–11:00 A.M.	Networking Break					
CONCURRENT SESSION 9	9A	9B	9C	9D	9E	9F
11:00 A.M.–12:00 P.M.	<i>Leading by Example: Mitigating Microaggressions</i> Monroe France	<i>Fund Stewardship for Effective Donor Relations</i> Sarah Sims, CFRE & Patrick Sell	<i>Back to School: Stewardship from a Student's POV</i> Ashley Boland, Bo Pedersen Geel, & Frank Messa	<i>Sweeping Up: From Mess to Money</i> Daphne Powell	<i>Prepare and Learn How to Ask for a Raise</i> Kelly Brennan, Ed.D.	<i>Gather Insights</i>
	CONCERTO B	SYMPHONY I	CONCERTO A	CONCERTO C	CONCERTO D	CHAMBER
12:00 P.M.	Traveling Snacks					
1:30 – 6:00 P.M.	Post-Event Excursion - Vizcaya Museum and Gardens					